

Want to help us on our Mission to deliver Monster Impact?

At Hollywood Monster we make it our mission to deliver the impact our clients need in how they look and how they attract customers to their locations and events

If you want to be part of this exciting journey we're looking for experienced, creative, caring and value adding individuals to join our team. You need to know that we are always looking for a challenge, are dynamic, forward-thinking, proud of who we are and strive for excellence in whatever we do.

If this sounds like you then why not apply for the following vacancy:

**Business Development Manager
London and South East**

As well as fitting into our Monster culture you will need the following:

- Experience of working within the signage industry
- Excellent interpersonal and communication skills
- A strong track record of developing, implementing and delivering business development plans to achieve agreed fee income targets
- A strong commercial awareness and the ability to engage with and influence key decision makers at a senior level, to identify new business opportunities with both new prospects and existing clients. Particularly within the corporate, construction, events, exhibitions, property, retail and sports sectors
- Thorough understanding and demonstrable application of lead generation, sales and or client management activity and proposal/bid management
- Experience of working to a revenue target
- Excellent interpersonal and communication skills
- A full driver's license is essential as travel across the UK and sometimes beyond maybe required
- Be able and prepared to work remotely
- Be result-oriented with a passion for success.
- Be a team player

Interested? Please send a covering letter and your CV to Chris Kelly Chris.Kelly@hollywoodmonster.co.uk.